



FORGESTIK

AIMING FOR A HIGHER LEVEL





About us

For 30 years, Forgestik has been dedicated to its clients' success. Since the Montreal-based business has decided to focus on helping companies reach their objectives and realize their projects, it became a reference in the field of integrated management systems. SAP partner of the year repeatedly, Forgestik has developed its expertise by working almost only with small and medium-sized enterprises, and is now known as a leader in the implementation of integrated solutions, such as SAP Business One.

You want to be as successful as our previous clients? Our team is here to listen to your needs and help you make the best decisions about integrated solutions. We would be happy to assist you in the taming of **SAP Business One** so you can get the most benefits from it.

“ AT FORGESTIK, WE BELIEVE IN AN APPROACH CENTRED ON THE COLLABORATION. OUR CUSTOMERS ARE OUR REASON TO BE. THAT IS WHY OUR MISSION IS TO FOLLOW THEM IN THEIR GROWTH, ALSO AS A WAY TO ESTABLISH A REAL AND HEALTHY PARTNERSHIP ”

Besides the assistance provided in the implementation of **SAP Business One**, **Forgestik** is also a phone call away from you. We have built a support centre so you can reach us when the software is not working as well as it is supposed to be.

PARTNER OF THEIR GROWTH



... and more

**“SAP BUSINESS ONE
IS DEFINITELY THE GREATEST
ASSET ALL GROWING FOOD
PROCESSORS AND DISTRIBUTORS
SHOULD HAVE.”**

**ALIMENTS TRIOMPHE
DIVISION OF OLYMEL**

Since its creation, Aliments Triomphe, a division of Olymel and a leading Quebec food manufacturer, has not stopped growing. As the enterprise has acquired Mother Hen, a brand specialized in the production of biological and natural food for babies, it witnessed the trademark's success following the implementation of SAP Business One.

With the aim of standardizing all the operational processes throughout its divisions, Aliments Triomphe turned to SAP Business One, the management system Mother Hen was using before being bought.

Forgestik has been chosen to be the provider because of its expertise in the food industry, its long-term approach and its collaboration in Mother Hen's success and growth.

COMPUTERIZATION AND
AUTOMATION OF LABORIOUS
TASKS

GUARANTEE OF TOTAL
TRACEABILITY AND
MOVEMENT MANAGEMENT

ANALYSIS OF THE MARKET
TRENDS TO MAKE FORECASTS



**“WE HAVE FOUND THE RIGHT SOLUTION
FOR TODAY ... AND TOMORROW!”**

«We needed a proactive and flexible business management system that was capable of supporting our growth. We now have a comprehensive operational platform, and the results are in—it’s a definite success!» - Antoine Gholam, general manager, Groupe Phoenicia Inc.

G R O U P E P H O E N I C I A

Since its creation in 1994, Groupe Phoenicia, a food importator and distributor, has known an impressive evolution and is now active across the North American continent. With a success depending on the efficient collaboration of many partners, the enterprise wanted to improve the interactions between all the divisions, so the company can continue to grow and be more successful. Changing of management system seemed to be the only solution to solve the issues Groupe Phoenicia had to deal with.

After seeking for the solution best suited to its needs, Groupe Phoenicia chose SAP Business One. Since the implementation of the new tool, the exchange of information has been standardized and the company is now able to produce detailed reports.



QUICKER DECISION-MAKING

**COMPUTERIZATION OF THE
ORDERING SYSTEM**

**GREATER INTERACTIONS
BETWEEN DIVISIONS**



creator of superior quality prepared food for restaurants, food services & retails

**“SAP BUSINESS ONE HAS BECOME
A FULLY-FLEDGED MEMBER OF THE
COMPANY. WITHOUT THIS SOFTWARE,
WE WOULD NOT HAVE BEEN ABLE
TO CONTINUE TO GROW.”**

ACCESS TO REAL-TIME
INFORMATION

REDUCTION OF
ADMINISTRATIVE TASKS

SIMPLIFICATION OF
INVENTORY MANAGEMENT

INDUSTRIE GASTRONOMIQUE CASCAJARES AND CHEF BRIGADE

Before calling upon Forgestik's expertise, Industrie Gastronomique Cascajares was using Excel for the general administration and the daily management. However, as the enterprise was growing, it seriously needed to change its management system, so its growth would not be slowed down by an outdated software.

Since the head office in Spain was also using SAP Business One for its operational management, the choice of software was pretty simple. Following the implementation of its new tool, Industrie Gastronomique Cascajares saw the relevance of a software's shift. The business process optimization and the time savings are only a few examples of the benefits perceived after the implementation.



 cascajares


CHEF BRIGADE
VOUS EN FEREZ TOUT UN PLAT

food processor, agri-food marketer and trusted vendor

“ WE WENT FROM BEING THE MOST BASIC MODEL OF AN ORDINARY CAR TO BECOMING AN F-16 AIRCRAFT! THANKS TO THIS CHANGE OF MANAGEMENT SOLUTION, WE ARE NOW KNOWN AS A LEADER IN OUR FIELD ”

A R D O V L M

Since its foundation in 2001, the international trading society has become a leader in integrity management of food supply chain. Highly regulated by governmental laws, ArdoVLM needed flexibility and reliability in the management of its operations. Thus, the company wanted to shift its outdated management methods with a completely integrated solution: SAP Business One.

Instead of facing issues that could have been avoided, the enterprise can now be more proactive in its methods, because of SAP Business One. The ability for the tool to be constantly customized according to the company's needs was a real matter of success.



**OPTIMIZATION OF PRODUCTS
TRACEABILITY**

**EASY ADJUSTMENTS IN
CASE OF CONTINGENCY**

**REDUCTION OF RISK
OF ERRORS**

FORGESTIK ON THE ROAD!

Visit www.forgestik.com to discover our upcoming events on the road and online! Our specialists will be able to inform you about the various possibilities of management software and how Forgestik could help you aim for a higher level!



forgestik.com

STAY TUNED!

You want to know more about Forgestik's activities? Visit our website or talk to one of our specialists. We will be pleased to customize our solutions to your reality, in order to support you in your growth.

